

# UNITED PRODUCTS DISTRIBUTORS 2015 HEATING Guide



**REZNOR**

**YORK**  
A YORKNEC COMPANY

**Ultravation**  
Professional Indoor Air Quality Products

**Spirit Series**

**SOURCE**  
HACONVEZ/MTS

**sauermann**

**Honeywell**

**RECTORSEAL**



**ROSEDALE BRANCH**  
1200 68th Street  
Baltimore, MD 21237  
(410)-866-6800  
(888)-907-9675 (YORK)  
(410)-866-1048 Fax

**SALISBURY BRANCH**  
201 Marvel Road  
Salisbury, MD 21801  
(410)-749-6800  
(888)-907-9675 (YORK)  
(410)-749-6865 Fax

**VIRGINIA BRANCH**  
22725 Dulles Summit Court  
Dulles, VA 20166  
(703)-481-6800  
(888)-907-9675 (YORK)  
(703)-481-6855 Fax

W W W . U P D I N G . C O M



Call your UPD Representative for more details and pricing!

## UPD is your source for LG Multi V Systems and LG Duct-Free Products!

**Fast Installation** – With no costly ductwork, ductless systems can be installed in places where conventional ducted systems simply can't go.

**Incredibly quiet** – Indoor units operate at just 26 dB!

**Custom Temperature Control** – It's easy to precisely maintain the temperature in each room.

**Attractive Design** – Choose from a wide variety of elegant looks to enhance an interior décor.



# EASY • FAST • PROFITABLE

Call us to get your **FREE UPD Monthly Specials!**

**888.907.9675 (YORK)**

Check us out on the Web! [www.updinc.com](http://www.updinc.com)

**Now Open To You 24/7!**



**LG**

Life's Good

# Discover LG ArtCool Gallery

Personalize with your own artwork or picture.

## ArtCool Single Zone Inverter System

#LA-090HVP 9MBH Heat Pump **\$1172.00**

#LA-120HVP 12MBH Heat Pump **\$1273.00**



\*System includes wall mount air handler and outdoor HP unit. Lineset not included.

**RECTORSEAL**

## DUCTLESS ACCESSORIES

**Mighty Bracket**

**Mighty Bracket**

#97705

**\$89.00**



### NoKink Flex Lines

#66731

1/4" Flex Line,

**\$33.00**

#66733

3/8" Flex Line

**\$35.00**

#66735

5/8" Flex Line

**\$45.00**

#66737

1/2" Flex Line

**\$39.00**



**sauermann®**

#SI30-230

Mini Condensate Pump

**\$89.00**

#SI20-230

Mini Condensate Pump

**\$89.00**

#BS520

Wall Bracket

**\$45.00**

#BPAD450

16 1/2" Floor Supports

**\$8.50**

#OMEGAPACK-230 Omega Pack w/Si20 Pump **\$109.00**

**SLIMDUCT, INC.**

**In Stock at UPD**

Line Set Ducting System



Make a smart choice...try a York Affinity Series Heat Pump



YZH Heat Pump Up to 18 SEER  
YZF Heat Pump

**Affinity™ Series Heat Pumps**

Affinity™ Series heat pumps are available in ENERGY STAR® qualified models that offer at least 15% to 25% higher energy efficiency than standard models—and come with the innovative QuietDrive™ Comfort System for silent operation.

**Factors to consider in a Heat Pump:**

**Efficiency** — To help you compare heat pumps, Seasonal Energy Efficiency Ratio (SEER) rates cooling efficiency and Heating Seasonal Performance Factor (HSPF) rates heating efficiency — with high numbers indicating high efficiency.

**Comfort** — Consider models with the QuietDrive™ Comfort System — a combination of fan and unit features that meet your comfort needs more efficiently and quietly.



AHV Air Handler Single Piece Design

MV Air Handler Modular Design

**Affinity™ Series Air Handlers**

Sense the silence and improved efficiency of Affinity™ variable-speed blowers that circulate air more quietly and precisely.

**Factors to consider in an Air Handler:**

**Efficiency** — When air handler units are properly matched to the heating/cooling equipment, performance of the entire system benefits —resulting in maximum energy efficiency and comfort.

**Comfort** — With the latest variable speed air handler models, you get more effective air circulation that matches your level of comfort more efficiently and quietly.

**Call NOW for Price and Availability**

**Honeywell**

\* TOUCH SCREEN

Part Number	Product Description	Price
TH5110D1022	FOCUS PRO 5000 Non-Programmable— 1 HEAT/1 COOL	\$44.00
TH5220D1029	FOCUS PRO 5000 Non-Programmable— 2 HEAT/2 COOL	\$60.00
TH5320U1001	FOCUS PRO 5000 Non-Programmable— 3 HEAT/2 COOL	\$67.00
TH6110D1021	FOCUS PRO 6000 Programmable— 1 HEAT/1 COOL	\$61.00
TH6220D1028	FOCUS PRO 6000 Programmable— 2 HEAT/2 COOL	\$76.00
TH6320U1000	FOCUS PRO 6000 Programmable— 3 HEAT/2 COOL	\$80.00
TH8110R1008*	VISION PRO 8000 Programmable— 1 HEAT/1 COOL w/RedLink	\$130.00
TH8320R1003*	VISION PRO 8000 Programmable— 3 HEAT/2 COOL w/RedLink	\$150.00
TH6320WF1005	FOCUS PRO 6000 WiFi Programmable— 3 HEAT/2 COOL	\$99.00
TH8320WF1029*	VISION PRO 8000 WiFi Programmable— 3 HEAT/2 COOL	\$150.00
TH9320WF5003*	9000 Series Color WiFi Programmable— 3 HEAT/2 COOL	\$199.00





## 96% AFUE 2 Stage with ECM Motor

40MBH, 1000 CFM, 14.5" W	#TM9V040A10MP11C	\$1198.00
60MBH, 1200 CFM, 17.5" W	#TM9V060B12MP11C	\$1284.00
80MBH, 1200 CFM, 17.5" W	#TM9V080B12MP11C	\$1350.00
80MBH, 1600 CFM, 21" W	#TM9V080C16MP11C	\$1386.00
100MBH, 1600 CFM, 21" W	#TM9V100C16MP11C	\$1464.00
100MBH, 2000 CFM, 21" W	#TM9V100C20MP11C	\$1487.00
120MBH, 2000 CFM, 24.5" W	#TM9V120D20MP11C	\$1614.00



### Furnace Venting Accessories

2" Concentric Vent Term. Kit	#1CT0302	\$23.00
3" Concentric Vent Term. Kit	#1CT0303	\$32.00
2" Sidewall Vent Term. Kit	#1HT0902	\$12.00
3" Sidewall Vent Term. Kit	#1HT0901	\$13.00
2-3" Flue Cap	#EC-1	\$9.00



### Furnace Install Accessories

Goliath Riser 23" x 4"	#98250	\$12.00
Goliath Riser 28" x 6"	#98254	\$18.00
Goliath Furnace Pan 30x36	#AG-GF	\$39.00
Goliath Furnace Pan 34x64	#AG-GF	\$80.00
Goliath Furnace Pan 24x79	#AG-GF	\$94.00
E-Sensor Goliath Pan Sensor	#AG-4200	\$14.00

**Spirit series**  
Diverse Products, LLC

## Spirit Oil Furnaces with Beckett Oil Burners

### Oil Furnaces

Low Profile Highboy w/Beckett NX	#VHF-ANP	\$1428.00
Low Profile Highboy w/Beckett NX, ECM	#VHF-ANE	\$1782.00
Lowboy Rear Flue w/Beckett NX	#VLR-BNP	\$1415.00
Downflow/Horizontal w/Beckett NX	#VC-BBP	\$1415.00





It's time to get comfortable.



## Premium Bypass & Fan Power

### Humidifiers

12 GPD Small ByPass Unit	#BP5000MT	\$109.00
17 GPD Large ByPass Water Saver Unit (Drainless)	#BP4000MT	\$136.00
17 GPD Large ByPass Unit	#BP6000MT	\$125.00
18 GPD Large Fan Powered Unit	#FP7000MT	\$179.00

### Replacement Water Pads

Vapor Pad for BP5000	#HUPAD10	\$4.00/each
Vapor Pad for BP6000 & FP7000	#HUPAD35	\$6.00/each
Vapor Pad for BP4000	#HUPAD45	\$15.00/pk. of 2

\*Pads for other brand units available.

### Steam Humidifier

Multivoltage Steam Humidifier #STEAM8000T01 \$649.00

120V = 11.5 GPD  
 208V = 20.5 GPD  
 240V = 23.5 GPD



Professional Indoor Air Quality Products



### Media Air Cleaners

16 x 20 x 5 Merv 11	#90-015	} Your Choice \$75.00
16 x 25 x 5 Merv 11	#90-006	
20 x 20 x 5 Merv 11	#90-016	
20 x 25 x 5 Merv 11	#90-007	

### UV Photomax w/12" Dual Spectrum Lamp

120-277 Volt	#PTE-1200	\$259.00
24 Volt	#PTE-1224	\$259.00
Kit to add a 17" remote lamp	#EZ-LIGHT17-6P	\$75.00

### Ultramax EZUV

24 Volt 17" Length	#UMX2419-EZ	\$90.00
24 Volt 12" Length	#UMX2412-EZ	\$90.00

### Signature Series

120-240 Vac 17" Length	#SS-LV19-EZ	\$125.00
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### M-Series

Dual UV Light for Mini-Split	#UVM-207	\$160.00
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\*Replacement UV lamps for other brands available.



### Blower Motors

1/4 HP, 1075/3SPD, 115V	#FHM3583	<b>\$48.00</b>
1/4 HP, 1075/3SPD, 230V	#FHM3584	<b>\$48.00</b>
1/3 HP, 1075/3SPD, 115V	#FHM3585	<b>\$54.00</b>
1/3 HP, 1075/3SPD, 230V	#FHM3586	<b>\$54.00</b>
1/2 HP, 1075/3SPD, 115V	#FHM3587	<b>\$66.00</b>
1/2 HP, 1075/3SPD, 230V	#FHM3588	<b>\$66.00</b>
3/4 HP, 1075/3SPD, 115V	#FHM3589	<b>\$68.00</b>
3/4 HP, 1075/3SPD, 230V	#FHM3590	<b>\$68.00</b>
1 HP, 1075/3SPD, 115V	#FHM3595	<b>\$95.00</b>
1 HP, 1075/3SPD, 230V	#FHM3596	<b>\$95.00</b>

### Multi-HP Blower Motors

1/2 - 1/6 HP, 1075/4, 115-1-60	#FHM3463	<b>\$63.00</b>
1/2 - 1/6 HP, 1075/4, 208/230-1-60	#FHM3464	<b>\$64.00</b>
3/4 - 1/5 HP, 1075/4, 115-1-60	#FHM3466	<b>\$72.00</b>
3/4 - 1/5 HP, 1075/4, 208/230-1-60	#FHM3467	<b>\$74.00</b>

### Condenser Motors

1/6 HP, 1075, 230V	#FHM3727	<b>\$44.00</b>
1/4 HP, 825, 230V	#FHM3204	<b>\$58.00</b>
1/4 HP, 1075, 230V	#FHM3728	<b>\$46.00</b>
1/3 HP, 825, 230V	#FHM3205	<b>\$67.00</b>
1/3 HP, 1075, 230V	#FHM3729	<b>\$54.00</b>
1/2 HP, 1075, 230V	#FHM3730	<b>\$63.00</b>
3/4 HP, 1075, 230V	#FHM3731	<b>\$70.00</b>

### Multi-HP Condenser Motors

1/3 - 1/6 HP, 1075/2, 208/230-1-60	#FHM3465	<b>\$57.00</b>
1/2 - 1/5 HP, 1075/2, 208/230-1-60	#FHM3468	<b>\$65.00</b>
1/3 - 1/6 HP, 825/2, 208/230-1-60	#FHM3469	<b>\$59.00</b>

### Universal Nitride Hot Surface Upgrade Kit

120V - For Furnace, Boiler or Water Heater #HSI-SN1 **\$20.00**



### GLOWFLY Universal Hot Surface Ignitor

Universal Silicon Nitride Hot Surface Ignitor - Single #Q3200U1004 **\$25.00**  
 Universal Silicon Nitride Hot Surface Ignitor - 6 Pack #Q3200U2002 **\$145.00**

### Hot Surface Ignitor Kits

271A, 4.5" Leads	#S1-HSI-401	<b>\$19.00</b>
271W, 19" Leads	#S1-HSI-402	<b>\$19.00</b>
271M, 5.5" Leads	#S1-HSI-403	<b>\$19.00</b>
271A, 4.5" Leads	#S1-HSI-404	<b>\$19.00</b>
271D, 5.5" Leads	#S1-HSI-405	<b>\$19.00</b>
271Y, 10.5" Leads	#S1-HSI-406	<b>\$19.00</b>
271, 4.5" Leads	#S1-HSI-407	<b>\$19.00</b>
271N, 4.5" Leads	#S1-HSI-408	<b>\$19.00</b>
271, 4.5" Leads	#S1-HSI-409	<b>\$19.00</b>
271N, 4.5" Leads	#S1-HSI-411	<b>\$19.00</b>
271NM, 5.25" Leads	#S1-HSI-412	<b>\$19.00</b>
271NM, 5.25" Leads	#S1-HSI-414	<b>\$19.00</b>



# REZNOR®

## NOW STOCKING

### Reznor V3 Series UDAP High Efficiency Unit Heaters

These units are sturdy enough to provide reliable heat in demanding commercial/industrial buildings. They are also equally at home in residential garages or workshops. The preeminent feature is the aerodynamic Tcore2 heat exchanger and single burner combustion system.

**Saves Money** – 82-83% thermal efficiency

**Allows Maximum Headroom** – The low profile and ability to be mounted close to the ceiling leaves plenty of headroom.

**Reliable** – Patented Tcore single burner combustion system

**Quiet** – Isolated fan and venter motors

**Compact** – Control compartment houses all electrical components

**Direct Heat Where It's Needed** – Vertical and horizontal louvers & Downturn nozzles



### Unit Heaters

45MBH 115V	#UDAP-45	\$575.00
60MBH 115V	#UDAP-60	\$606.00
75MBH 115V	#UDAP-75	\$636.00
100MBH 115V	#UDAP-100	\$726.00

## 45-300 MBH Unit Heaters Now in Stock Call for pricing

# YORK®

## York PRESTIGE™ ROOFTOPS



3 – 12.5 Tons

### SAVE TIME AND MONEY

With two cabinet heights and two footprints sizes, York® Prestige™ rooftop units fit directly on the existing curb of old Carrier, Bryant and ICP rooftop units—avoiding material, labor and height restrictions commonly encountered with replacement units requiring a transition curb.

- Exact fit for your rooftop.
- Control technology so advanced, it's easy.
- Withstands human and natural forces
- Reliable compressor and components.
- Safer for the environment.
- Find the features you need.





# 2015 FALL TRAINING SCHEDULE Basic System Design

## A/C AND HEAT PUMP FUNDAMENTALS

<u>Day</u>	<u>Date</u>	<u>Location</u>	<u>Time</u>	<u>Cost</u>
Tuesday	September 1	Rosedale	8:00 AM to 2:00 PM	\$100
Thursday	September 3	Dulles	8:00 AM to 2:00 PM	\$100
Thursday	September 10	Salisbury	8:00 AM to 2:00 PM	\$100

## GAS FURNACE FUNDAMENTALS

Wednesday	September 16	Dulles	8:00 AM to 2:00 PM	\$100
Wednesday	September 23	Rosedale	8:00 AM to 2:00 PM	\$100
Thursday	October 1	Salisbury	8:00 AM to 2:00 PM	\$100

## YORK COMMERCIAL RTU START-UP FUNDAMENTALS

Thursday	October 8	Salisbury	8:00 AM to 2:00 PM	\$100
Tuesday	October 13	Rosedale	8:00 AM to 2:00 PM	\$100
Thursday	October 22	Dulles	8:00 AM to 2:00 PM	\$100

## YORK COMMERCIAL RTU ECONOMIZER FUNDAMENTALS

Tuesday	October 27	Dulles	8:00 AM to 2:00 PM	\$100
Thursday	October 29	Rosedale	8:00 AM to 2:00 PM	\$100
Thursday	November 5	Salisbury	8:00 AM to 2:00 PM	\$100

## LG VRF DESIGN AND APPLICATION CLASS

Tuesday	September 15	Rosedale	8:00 AM to 4:00 PM	NO CHARGE
Wednesday	September 16	Joyce Agency, Chantilly, VA	8:00 AM to 4:00 PM	NO CHARGE
Wednesday	October 21	Joyce Agency, Chantilly, VA	8:00 AM to 4:00 PM	NO CHARGE
Thursday	October 22	Rosedale	8:00 AM to 4:00 PM	NO CHARGE

## LG DFS08 DESIGN AND INSTALLATION FUNDAMENTALS

Tuesday	September 15	Dulles	8:00 AM to 3:00 PM	\$100
Tuesday	September 22	Rosedale	8:00 AM to 3:00 PM	\$100
Thursday	September 24	Salisbury	8:00 AM to 3:00 PM	\$100

## LG DFS04 HANDS ON CLASS FOR EXCELLENCE DEALERS

Thursday	September 17	Salisbury	8:00 AM to 3:00 PM	\$100
Thursday	October 15	Salisbury	8:00 AM to 3:00 PM	\$100
Thursday	November 19	Salisbury	8:00 AM to 3:00 PM	\$100

## LG OPPORTUNITY & MODULES CLASS

Tuesday	October 20	Rosedale	9:00 AM to 2:00 PM	NO CHARGE
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## WRIGHTSOFT MANUAL J AND D (2 day class)

Wednesday	November 11	Rosedale	8:00 AM to 5:00 PM	\$320
Thursday	November 12	Rosedale	8:00 AM to 5:00 PM	

## CFC CERTIFICATION CLASS

Tuesday	December 3	Rosedale	8:00 AM to 2:00 PM	\$100
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## NATE TESTING (No Charge for review day)

Tuesday & Wednesday	September 29 & 30	Salisbury	8:00 AM - 4:00 PM	
Tuesday & Wednesday	October 6 & 7	Rosedale	8:00 AM - 4:00 PM	
Tuesday & Wednesday	November 24 & 25	Dulles	8:00 AM - 4:00 PM	

For more information, please call or email  
Linda Schoff @ 410-866-6800 or l.schoff@updinc.com

# Are you selling an equipment line that the distributor only looks at you as a number?

If your answer is yes, and you're not happy, we at UPD work with HVAC contractors with two of the industry's best programs.

Contact your UPD representative or Richard Hicks for more information or to sign up!



## LG Excellence Contractor Program

### Program Benefits Include:



**EXCELLENCE**  
AIR CONDITIONING CONTRACTOR

- One-Year Limited Labor Warranty
- Ten-year Parts & Compressor Warranty
- Website Listing with LG Excellence Designation & Consumer Lead Referrals
- Marketing Materials including Ads, Literature, Truck Decals & Promotional Items
- Premium Technical Support
- Online training through LG Learning Management System (LMS)
- Double LG Perks Loyalty Program Points towards Travel & Gift items
- Priority Co-op through LG Distributor
- Instructor-LED Training Courses in LG State-of-the-art Training Academies

\*LG Electronics, U.S.A., Inc. reserves the right to modify the LG Excellence Contractors Program benefits and general eligibility requirements at any time.

## York Liberties™



It's time to get comfortable.

### Liberties Levels

There are three levels of participation in the Liberties™ program – Liberties™, Liberties Plus™, and Certified Comfort Expert™ (CCE)



**Liberties™** is the basic level of participation that provides contractors with a variety of financial, promotional, business and training tools and resources.

**Liberties Plus™** contractors can participate in enhanced programs, particularly when it comes to technology.

**The Certified Comfort Expert™ (CCE)** program provides the highest level of partnership between the contractor, distributor and manufacturer.



**UNITED PRODUCTS DISTRIBUTORS INC.**

**EXCEEDING EXPECTATIONS**

**ROSEDALE BRANCH**

*Contact Name*

**Bill Schaare**

**Bob Pirisino**

**Charles Kuhn**

**Cori Businsky**

**Darrin Gutowski**

**Dorian Ritenour**

**Eric Moore**

**Joe Litwin**

**Ken Kaelin**

**Ken Loignon**

**Lance Neighoff**

**Matt Bevan**

**Mike Cosgrove**

**Mike Seniuk**

**Nick Rudd**

**Richard Hicks**

**Susan Mullaney**

**SALISBURY BRANCH**

**Blair Whaley**

**Bryan Vance**

**Eddie Zajdel**

**Gregg Manning**

**Mike Riley**

**Steve Lloyd**

**Toni Giordano**

**DULLES BRANCH**

**Jamie Woolwine**

**Jordan Robinson**

**Matt Rooke**

**Tim Jones**

**Warren Berns**

**410-866-6800**

*Position*

VRF Sales Engineer

Parts Manager

Customer Service Rep.

Customer Service Rep

Territory Manager

Parts/Warranty

Customer Service Rep.

Branch Manager

CEO

Service Manager

Engineer

Territory Manager

Territory Manager

Territory Manager

Customer Service Rep.

Sales Manager

Customer Service Rep.

**410-749-6800**

Territory Manager

Customer Service Rep.

Territory Manager

Customer Service Rep.

Branch Manager

Service Manager

Customer Service Rep.

**703-481-6800**

Customer Service Rep.

Customer Service Rep.

Territory Manager

Territory Manager

Branch Manager

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**UNITED PRODUCTS  
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**W W W . U P D I N G . C O M**

# UNITED PRODUCTS DISTRIBUTORS 2015 HEATING Guide



Look for United Products  
Distributors Inc. on Facebook

**PRICING GOOD THROUGH 12-31-15**

**Available Now  
& IN STOCK!**

**HEATING GUIDE**



VRF & Ductless



**Honeywell**



**Ultravation**  
Professional Indoor Air Quality Products

**REZNOR**



**FRIEDRICH**  
1883

